



I am just so blown away by what
an amazing job you and your team
have done. You have done so much
more than create our website, you
have helped to formulate just who
we are as a school right now.

Mr S Clarke

Headteacher | West Kirby Grammar School

Why did you decide to approach Exesios for support?

Once we had decided to embark on this journey of re-establishing our vision and values, it became clear that we needed a new platform to do this and that our website was the key starting point. We knew that we wanted more than just a website though;

we wanted a renewed sense of brand

and improved communication

with both our school and the wider

community.

We began by researching current school websites and their designers before we quickly realised that what we were searching for was something bespoke and more unique than we were finding. I spoke to my brother who is a Creative Director for Microsoft in Seattle and he recommended contacting Exesios as his professional contacts suggested that we would be getting a London Agency but based in Stoke and that the regional connection might benefit us. I'm so glad that he did suggest them because, after meeting with many different agencies, it was immediately clear that Exesios were going to be the ones that really invested in our vision for our school and how we could communicate it.

What was it like working with Exesios?

Working with Exesios was never

anything less than a complete

pleasure. Working with the team

is like becoming part of their family.

Exesios are a small but incredibly talented group with the skills and creativity to deliver anything you can imagine, and often far more! They are passionate about what they do and are determined to deliver beautiful work that is perfectly suited to their client. For me, it was a fantastic project and a real journey as we discovered just how far we could take our School vision and how it could lead to improvements in so many areas.

What was the end-result and how is it helping your school?

I'm not quite convinced we've

reached the end!

The website itself is stunning and perfectly encapsulates everything we originally described in the school that we have and aspire to be. It provides a customisable and tailored experience for each individual that engages with it and has already drastically improved parental and student engagement. The new signage has immediately modernised your first impression of the school and sets the tone perfectly upon arrival. The new prospectuses, course guides and marketing material have instantly improved the clarity of our message and allowed us to communicate our school ethos more quickly and to a wider audience. We are continuing to adopt the new brand in every aspect of school life and are seeing a renewed engagement with our philosophy because of it.

What makes your school unique?

Whilst the mere mention of the word 'marketing' might arouse a degree of cynicism in the education sector, increasing competition to attract students and staff means that it's more important than ever for schools to proactively communicate their offering.

But engaging with your target audience is easier said than done. The digital era has created multiple channels through which to send your message, but it's also created a cacophony of noise with multiple providers vying for limited attention.

So how do you stand out?...

The starting point for all effective marketing is a strong brand.

Your brand should clearly and confidently articulate your school's purpose and values to pupils, parents, staff and the wider community.

It should ensure that all touchpoints are professional and consistent, from your website and social media presence through to signage and prospectuses, letting people know in an instant what's special about your school.

Not only will this help in attracting new pupils and the best staff, it will also help to build a stronger sense of pride and belonging amongst your existing school community.





























The visual design of the website,

prospectuses and signage introduced

a more contemporary feel whilst still

maintaining the school's heritage.



EXTERNAL MONOLITH SIGN







SCHOOL PLANNER

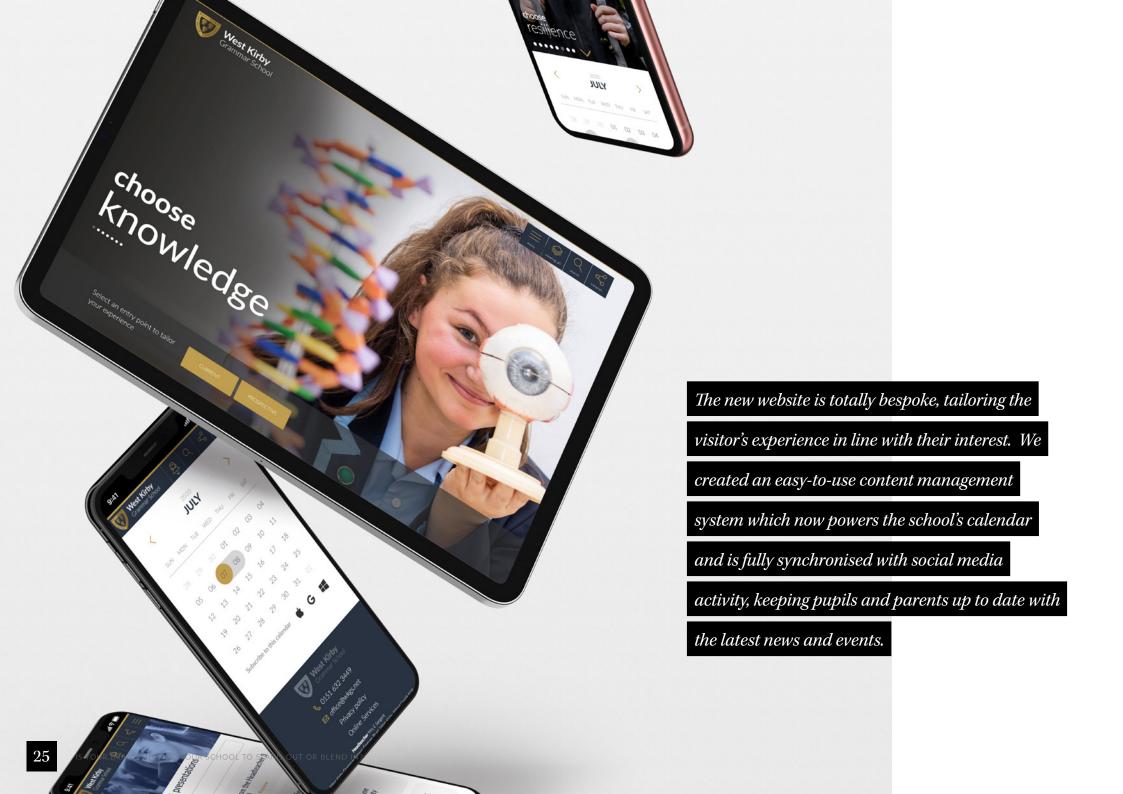




West Kirby Grammar School



| SPOT UV INVITATION POSTCARDS



COVID-19 has presented multiple challenges for

schools and colleges, despite this, we helped

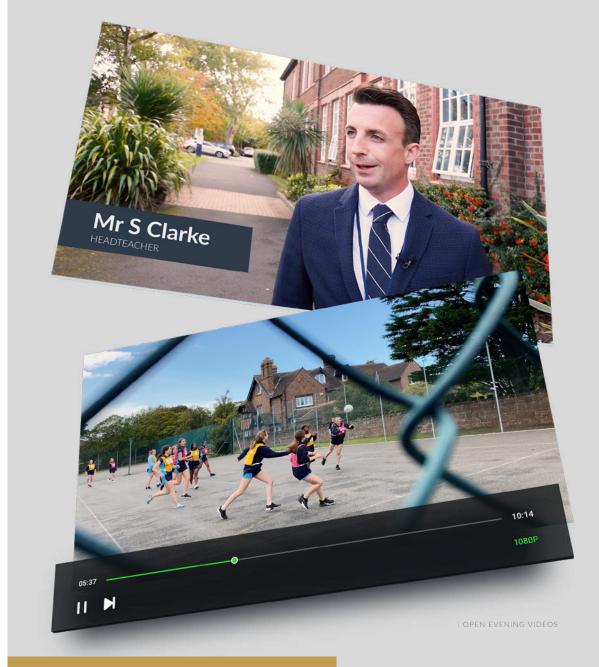
WKGS to increase student recruitment through

a new range of digital marketing tools, including

support for two virtual open evening events for the

school and sixth form.

To bring these events to life, we produced two short videos which capture the spirit and atmosphere of WKGS. The videos combine creative footage of the school's facilities with short interviews in which students and staff share their thoughts about life at WKGS.



Watch the open day videos







Using the latest camera kit and software,

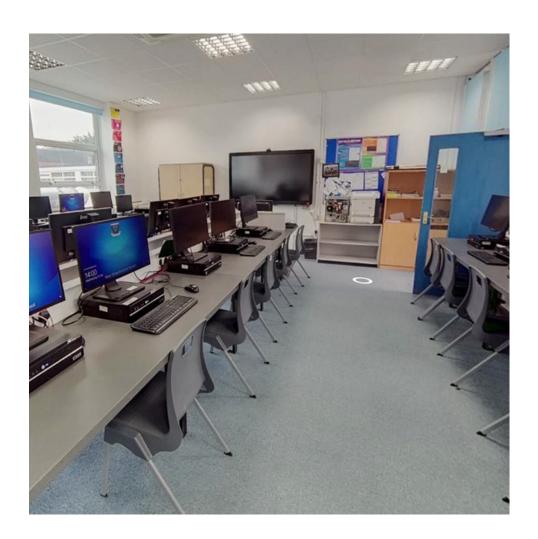
we created a 360-degree walkthrough

which allows visitors to access all areas

of the school. From the science labs to the

gymnasium, the virtual doors to WKGS

are now permanently open.



Let us help your school stand out.

It was a genuine privilege to help West Kirby Grammar School define a clear brand proposition, embedded across an exciting new suite of communication tools which continue to deliver outstanding results.

We would love to support your school too. Let our team take your brand to the next level and help your school to shine.

For an informal chat, please call or email us.

It could be the start of an exciting journey.







exesiosbdd

brand. digital. design.



